

DRENDEL & JANSONS LAW GROUP

BUSINESS CALL-IN PROGRAM

The Corporate Plus Program has changed, and the Business Call-in Program is now offered as a separate option. You can now start the Business Call-in Program at any time. You can also cancel at any time. If you cancel for any reason, we will refund the amount of the unused portion of the program cost to you. Once you are a Business Call-In member, you do not have to worry about the cost of getting basic legal advice. Every call is free.

How do we do this? The program is obviously designed as a “loss leader”. We want you to get to know us, and we want to get to know you. If you need an attorney in the future to draft contracts and other documents, to purchase or sell a business or real estate, to negotiate an agreement or to settle a dispute in court or by other means, we hope you will call us because you know and trust us to give you good advice and representation.

We also understand the plight of the small to medium-sized business owner. You need to control your costs. The program gives you ready access to the attorneys in the Firm, and you control the cost. We know that business is not for the faint at heart. Business owners are people willing to take risks to be successful, but many risks are completely avoidable. We want to help you avoid those risks. Our desire is not completely borne of good will. We want you to be successful so you will be in around in the future to use us for your legal needs. Your success is our success.

You may call us about any routine question or issue that comes up in your daily business. There is no limit to the number of times you can call if you are part of the program. We routinely receive phone calls regarding accounts receivable, employment, contract and liability issues and advance planning questions. You can even call us about non-business issues or even to shoot the breeze and tell us how you are doing. We just want you to call us because we value the relationship we have with you, and we can serve you better if we have a good relationship with you.

The program is also not intended to be a substitute for thorough legal research, when research is needed or for in-depth strategy and analysis of a matter that is complex. We obviously cannot give away our time on complex legal matters, drafting, negotiating, litigation and communications in regard to complicated, ongoing and pending legal matters. If you ask us to follow up a phone call with legal research, drafting documents, contacting a third party, filing a lawsuit, etc., those matters will be billed at our regular rates, which range from \$150 to \$275 an hour, depending on the attorney and the matter. Our fee schedule is enclosed for your information along with a list of the areas in which we practice law. When your matter ceases to be covered under the Business Call-In program, we will tell you.

The best time for good legal advice is when you are planning to do something, but have not done it yet; when you can minimize your risk and maximize your benefit; before a dispute or issue arises; or immediately after a problem surfaces and you still have time to minimize the damage. We would rather that you pick up the phone and call us when we can help you most, than to call us later when all you can do is react.

We are a go to resource for your business. We do not practice law in every area, but we are very active in the legal community and community at large. We write articles, lecture at seminars and serve in various capacities as leaders in the local Bar Association and in the community. Instead of picking up the Yellow Pages when you need help, call us. Even if we cannot help you, we know someone trustworthy who can.

The Business Call-In Program cost is \$500 for 12 months (or pay \$50 a month). Cancel any time.

You can get started today by calling Alana at (630) 406-5440 or emailing am@batavialaw.com.

Maximize control of your business and minimize your risk.

